

## Hospital Profile:

**SOUTHCOAST HOSPITALS GROUP**Community, Disproportionate Share Hospital  
New Bedford Region

Southcoast Hospitals Group, which includes the Charlton Memorial Hospital, St. Luke's Hospital, and Tobey Hospital campuses, is a group of non-profit, acute care community hospitals. Southcoast Hospitals Group is comparable in size to the largest hospitals in Massachusetts, with 575 staffed beds. The Group is located in the New Bedford region and represents 100% of all acute hospital staffed beds in the region. Information for the Charlton Memorial Hospital campus, which is located in the Fall River region, is included with the Group in New Bedford. Southcoast Hospitals Group has Disproportionate Share Hospital (DSH) status, as more than 63% of its gross patient service revenue is derived from government programs.

**PATIENTS** Over half of all inpatient cases treated at Southcoast Hospitals Group are from New Bedford and Fall River.

**INPATIENT SERVICES** Compared with the other community-DSH hospitals, Southcoast Hospitals Group treats a slightly greater proportion of higher-severity cases.

**FINANCIAL PERFORMANCE** Southcoast Hospital Group's total revenue in FY12 was \$710 million. Its FY12 public payer mix was 70%, higher than the average community-DSH hospital. Southcoast Hospital Group's FY12 inpatient cost<sup>†</sup> per case mix adjusted discharge was \$8,795, approximately 7% lower than the average community-DSH hospital. Southcoast Hospital Group's CY12 average commercial payer price level was at the 53<sup>rd</sup> percentile, higher than the average community-DSH hospital. It earned a surplus of \$45.7 million (6.4% total margin) in FY12, and it earned an increasing surplus each year from FY08 to FY12.

**AT A GLANCE**

**TOTAL STAFFED BEDS:** 575, 5th largest acute hospital (group)

**% OCCUPANCY:** 94%, highest among cohort (avg. 61%)

**TOTAL REVENUE in FY12:** \$710 million

**PUBLIC PAYER MIX:** 70% (DSH\* Hospital)

**SPECIAL PUBLIC FUNDING:** CHART<sup>†</sup>

**TAX STATUS:** Non-profit

**TRAUMA CENTER DESIGNATION:** Not Applicable

**CY12 COMMERCIAL PAYER PRICE LEVEL:** 53<sup>rd</sup> Percentile

**CASE MIX INDEX in FY12:** 0.90, > cohort avg. (0.89); < statewide (1.06)

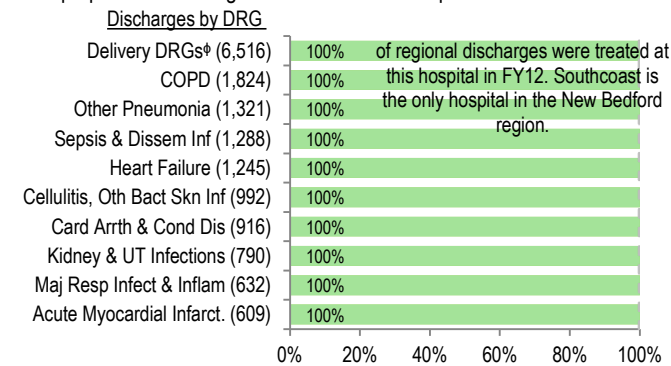
**INPATIENT:OUTPATIENT REVENUE in FY12:** 48%:52%

**TOTAL MARGIN in FY12:** 6.4% (\$45.7 million)

**CHANGE in OWNERSHIP (FY08-FY12):** Not Applicable

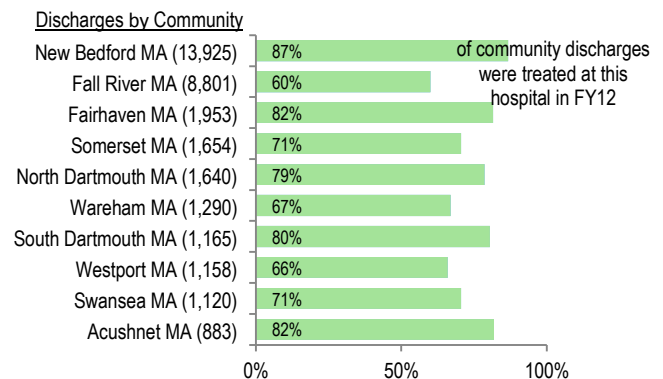
**SERVICES**

What were the most common inpatient cases (DRGs) treated at the hospital?  
What proportion of the region's cases did this hospital treat for each service?

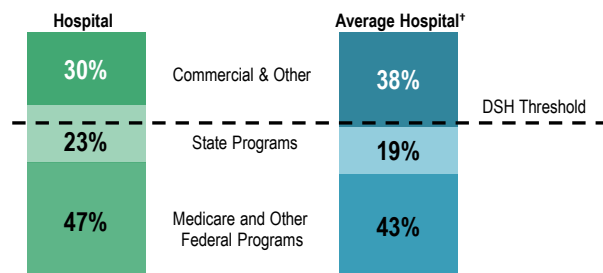


--- Hospital (42,274) = 100% of total regional discharges

Where did most of the hospital's inpatients reside? What proportion of each community's total discharges were attributed to this hospital?

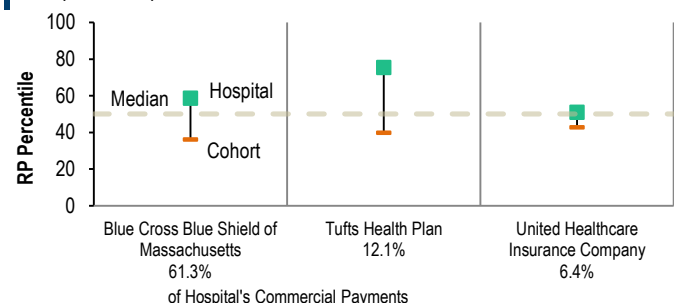
**PAYER MIX**

What was the hospital's overall payer mix (gross charges) in FY12, and how does this hospital compare to the average acute hospital's payer mix?



Percentage calculations may not sum to 100% due to rounding

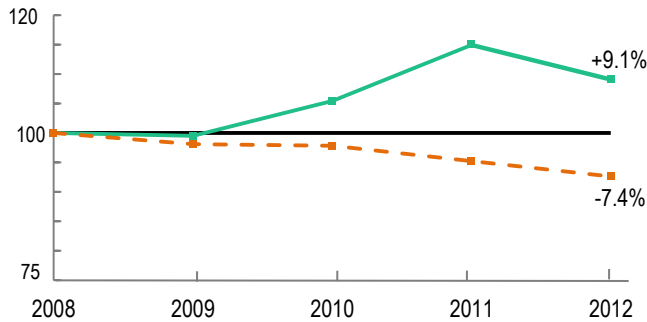
What were the hospital's CY12 payer-specific relative price levels for its top three commercial payers? How does this hospital compare to the average hospital in its peer cohort?



For descriptions of the metrics, please see Technical Appendix.

### UTILIZATION TRENDS

How has the volume of the hospital's inpatient discharges changed compared to FY08, and how does this hospital compare to the average hospital in its peer cohort? (FY08=100)

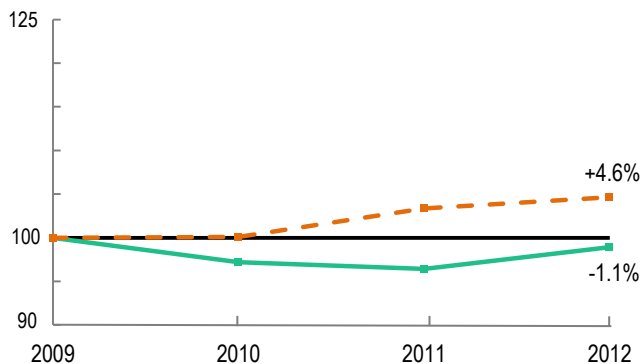


How has the volume of the hospital's outpatient visits changed compared to FY08, and how does this hospital compare to the average hospital in its peer cohort? (FY08=100)

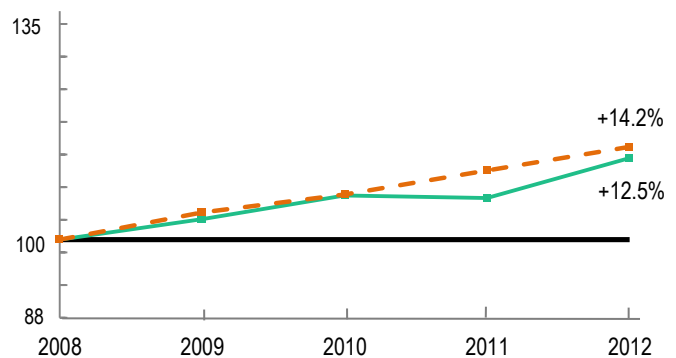


### COST TRENDS

How has the hospital's inpatient cost<sup>†</sup> per case mix adjusted discharge changed compared to FY09, and how does this hospital compare to the average hospital in its peer cohort? (FY09=100)



How have the hospital's total outpatient costs changed compared to FY08, and how does this hospital compare to the average hospital in its peer cohort? (FY08=100)

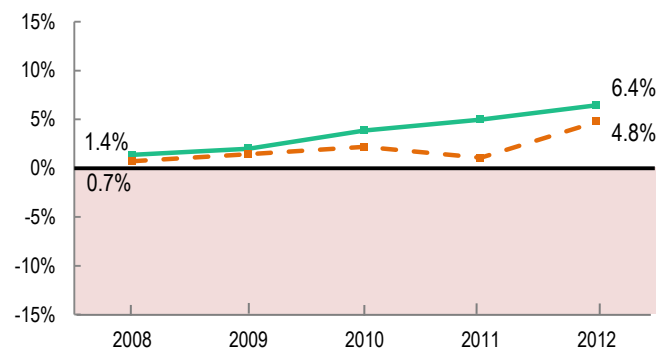


### FINANCIAL PERFORMANCE

How have the hospital's total revenue and costs changed between FY08 and FY12?

Revenue, Cost & Profit/Loss (in millions)					
FY	Total Revenue	% Change	Total Cost	% Change	Total Profit/Loss
2008	\$598		\$590		\$8.1
2009	\$616	3.0%	\$604	2.3%	\$12.3
2010	\$649	5.3%	\$624	3.3%	\$25.0
2011	\$682	5.1%	\$648	3.9%	\$34.0
2012	\$710	4.0%	\$664	2.4%	\$45.7

What was the hospital's total margin between FY08 and FY12, and how does this compare to the median of its peer cohort hospitals?



For descriptions of the metrics, please see Technical Appendix.

<sup>†</sup> Costs were adjusted to exclude direct medical education costs and physician compensation.

<sup>\*</sup> Disproportionate Share Hospitals (DSH) receive a minimum of 63% of gross patient service revenue

<sup>^</sup> For more information on Community Hospital Acceleration, Revitalization and Transformation (CHART) special funding, please contact the Health Policy Commission (HPC).

<sup>\*</sup> Delivery DRG includes Cesarean and Vaginal Deliveries, and Neonate DRG.

<sup>†</sup> Average Hospital does not include Specialty hospitals.

For more information, please contact:

**CENTER FOR HEALTH INFORMATION AND ANALYSIS**  
Two Boylston Street, 5<sup>th</sup> Floor  
Boston, MA 02116

617.988.3100

[www.mass.gov/chia/hospitals](http://www.mass.gov/chia/hospitals)

